

Channel Partner Program

Team, Win, and Grow Your Network with Segra

Who We Are

Segra owns and operates a wide and dense fiber-optic infrastructure footprint that provides state-of-the-art solutions, all backed by industry-leading service and reliability. Segra is committed to supporting our partners and customers as we believe in focusing on the customer, together, is the best path to success.

What We Do

Connectivity

- Ethernet Access
- Dark Fiber
- Internet
- SD-WAN
- Wavelengths

Cybersecurity

- DDoS Protection
- Firewall

Cloud

- Express Cloud Connect

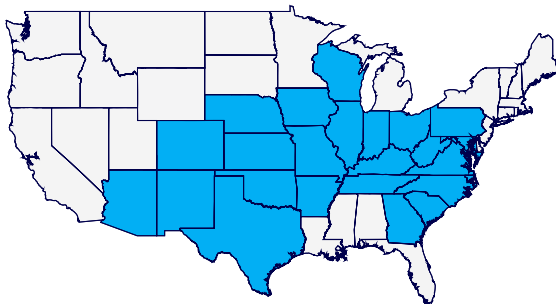
Voice

- SkyVoice
- Digital Voice
- POTS Alternative

Colocation

- Traditional Colocation
- Data Center Colocation

Where We Do it



By the Numbers

- 30,000+ Connected Customer Sites
- 45,000+ Fiber Route Miles
- 700,000+ On-Net & Near-Net Buildings
- 9,000+ Tower Locations

Benefits of Becoming a Partner

- Teaming Model
 - Teaming with our direct sales force, no channel conflict
 - No deal registration required
- Residual and evergreen commissions
- Channel harmony
- We support opportunities based on the end customer's HQ location
- Dedicated Sales and Engineering teams in each market
- Local Operations support